

This AECWV biography was drafted as a resource on

December 20, 2007

Contact Information

Animal Emergency Clinic of Wyoming Valley
755 South Township Blvd.
Pittston, Pennsylvania 18640

WEB: www.AECWV.com

Practice Data: Private Practice; Emergency Hospital 24/7; In process of AAHA Certification (new hospital) ; 15,000 sq. ft.; Canine/Feline only

CONTACT Human Resources: Brian Phillips @ 570-542-5330 or brian.harvis@epix.net

Hiring needs and Requirements:

The AECWV is interested in hiring three (3) full time emergency / critical care doctors. Minimum applicant eligibility is based on either past experience or the completion of residency which included rotations in emergency / critical care.

Opportunity Contact Information

Interested individuals should contact Brian Phillips, human resource consultant, toll free at 1-866-285-2746 or email resume or CV to brian.harvis@epix.net . Brian will coordinate a phone meeting to speak with the hospital owner and/ or the chief of staff or doctors regarding the practice, medicine, etc. All communication and discussions with interested parties will be held in the strictest of confidence.

About AEC of Wyoming Valley - Pittston, PA

The Animal Emergency Clinic of Wyoming Valley (AECWV) www.AECWV.com is a true operational 24/7 emergency/critical care hospital. We are a walk in and referral service facility and also accept many referrals from day practice Veterinarians.

We recently hired a Chief of Staff who is board eligible in emergency/critical care medicine and will sit for his boards in September 2008. We offer a full time surgical department and total staff of 60+. Other doctors include: Six Clinicians, an ACVS Small Animal Orthopedic Surgeon (expected to start late Jan. 2008) and four additional surgery doctors. We believe our practice is moving in the right direction through careful placement and selection of our medical team and planning a comprehensive medical practice. Our service offerings are strictly referral and emergency/critical care medicine, and therefore we do not provide ancillary services unless they are required to effectively perform medicine.

Our emergency dog and cat patients receive care on first come/ first served basis following triage. Unexpected walk in patients are greeted by a receptionist who calls for triage support and spends time comforting the owners as their animals are taken to the examination room. Inbound calls are answered 24 hours a day by our call center which is intentionally located away from the front desk. This approach allows our call center to concentrate on incoming calls and allows the reception area to provide customer interaction. To our pet families, the reception area is a large part of their experience at the hospital. To our patients, our expertise is demonstrated when they get to go home with their family.

We have always been under the same ownership. Mr. Rappolt has operated the hospital for eleven years and has been in the veterinary and animal medical services industry for four decades. He has worked in all capacities from employee, manager and veterinary practice management consultant to visionary for building this multi-million dollar hospital. Unlike any animal hospital in the nation, Mr. Rappolt did in fact travel the country visiting other animal hospitals for two years before designing a hospital to specifications not found elsewhere.

Building/ Trends

AEC of Wyoming Valley is located in Pittston, Pennsylvania in a new critical care 15,000 square foot stand alone hospital. During the building of our new hospital in 2007, the St. Valentine's Day snow storm ravaged northeastern Pennsylvania, closed highways and collapsed the roof of our old facility due to excessive heavy snow. Thankfully, no animals or employees were injured. The next day we began moving into our new building while construction

continued around us. We are now in the final stages of our multi-million dollar project including adding landscaping, spacious grass resting yards and other aesthetics.

Our new facility utilizes a range of diagnostic imaging modalities, including CAT scan, digital radiography networked with ultrasound/echo and video endoscopy. Our roomy surgical facility includes three large fully equipped surgical suites. Currently, the Wyoming Valley is experiencing strong local growth, and increasing demand for specialty emergency services. Day practices are becoming more dependent upon the presence of our local animal hospital to supplement their practices. With no advertising or marketing of any kind, our surgery schedule is booked a minimum three weeks in advance.

Case Load

Our case load is the biggest challenge for our animal hospital. We are a true 24/7 fully staffed critical care and emergency hospital serving both unscheduled emergency walk in patients and professional referrals from day practice veterinarians. Our case load has been increasing at 28-34 percent a year for each of the past five years. Currently, our clinicians see from 300 to 400 patients each week.

Currently over 70 veterinary practices depend on our hospital for high end referral services. These referral practices are found north and south from New York to Allentown and east to west from New Jersey to State College PA. Our reputation is well known by our day practice colleagues for regularly going above the bar to provide excellent medicine to their patients in need.

Medicine

Our medicine expands beyond animal patients to their human owners. Comfortable overstuffed lounge chairs and sofas, sound system, flat screen televisions and a fireplace all found in five waiting areas. We also have future plans for overnight rooms for owners who wish to remain on site near their pets.

For our doctors, we offer quality medicine support through a 4:1 or 5:1 technician to doctor ratio. Fifty percent of our technicians are certified and all of our technicians are fully capable. For medicine, we provide advanced diagnostics, anesthesia, emergency surgery, critical care, trauma care and follow up. Currently, the caseload is 30-35% surgical cases of which 50% are soft tissue and 50% are orthopedic.

Today, our roomy surgical facility includes three large fully equipped surgical suites. Available resources include video endoscopy, full laboratory, blood bank, digital radiography, digital ultrasound, digital monitoring telemetry, CAT scan (January 2008), surgical ventilation, and more within the critical/emergency care areas. In our future, we will provide other resources to our practice resources such as nuclear medicine and specialty care veterinarians in the fields of internal medicine, radiology, oncology and ophthalmology.

Compensation package

This position provides income at a level in the top percent of all wage earners in the nation.

For Relief Veterinarians: we will guarantee a minimum pay per shift or 27% of shift production. In addition relief veterinarians are entitled to receive travel pay and hotel accommodations if two consecutive days are worked. We are open to discuss any schedule.

For Full Time Associates: Compensation is a base of no less than \$125,000 or 27 % of production. In addition, we offer relocation assistance, sign on bonus, family medical benefits, company paid LTD insurance, 10 days vacation first year, 401(k) and discounted hospital services. Also, malpractice insurance, licenses and continuing education are 100 percent company paid.

The monthly rotation includes three weeks on schedule then the fourth week is 7 to 9 days off in a row. Each doctor will alternate between 4-5-4 or 5-4-5 work days for the first three weeks of their rotation. The monthly rotation includes 13 or 14 worked shifts; each lasting 12 hours plus 30 minutes before and after shift for completing rounds. Each doctor has a combination of day, evening and weekend rotations within the four week cycle. This schedule has ensured a work-life balance for our doctors.