

JOSEPHINE ARMANI

325 Hillegass Boulevard
Corvallis, OR 97330
(541) 987-6543
armanij@oregonstate.edu

OBJECTIVE

To obtain a position as a Management Trainee at a clothing retailer.

EDUCATION

Oregon State University, Corvallis, Oregon

Candidate for Bachelor of Arts Business Administration, Minors: Art and Merchandising

Anticipated graduation: Spring 2009

GPA 3.76

SUMMARY OF QUALIFICATIONS

- Over two years experience in the fashion industry, including one as sales person providing exceptional customer service at a high end boutique
- Excellent reputation with customers as a competent, knowledgeable and helpful fashion advisor
- High achiever who consistently meets or exceeds sales goals
- Creative, highly organized, and passionate about fashion

RELEVANT EXPERIENCE

Stella Boutique, Salem, OR

6/08-present

Salesperson

- Developed a reputation for excellent customer service by repeat customers and created a loyal customer base. Serve as professional shopper to several customers
- Increased sales in the higher end products by advising customers on quality and customized fit
- Reduced loss by re-orienting displays and strategically locating mirrors for increased visibility

The Gap, Salem, OR

9/07-5/08

Sales Associate/Assistant Shift Manager

- Was promoted to shift assistant manager within four months due to high sales, friendly and professional demeanor, and strong organizational skills
- Prepared daily schedules for staff of up to 10 associates and trained new employees
- Received praise for artistic displays and professional merchandizing of product

Prior jobs included food service and childcare

ACTIVITIES AND AWARDS

- Treasurer, Fashion Group International, OSU Student Chapter
- Scholarship recipient, National Association for Female Executives
- Various awards for amateur jewelry design and jewelry sold in high end stores in Oregon